



global tenant representation

Exis Global Adds Spain to Growing Portfolio of Best-in-Class Tenant Representation Firms

Global Tenant Representation Organization Welcomes New Member The Tenant's Solution

16 January 2018, McLean, VA. Exis Inc., a global tenant representation corporation servicing thousands of clients worldwide, is expanding into Spain with the addition of new member The Tenant's Solution (TTS). With offices in Madrid and Barcelona, TTS joins Exis's 20+ best-in-class tenant representation firms committed to providing conflict-free tenant representation to corporations around the world.

Exis was formed as a member-owned organization to provide tenants with a passionate advocate at the negotiating table wherever their business operations take them. Exis members individually service some of the largest and most respected employers around the world, including numerous Fortune 500 companies, as well as small, medium and large organizations and corporations in industries as diverse as healthcare, legal, life science, technology, manufacturing, higher education, telecommunications and professional services.

"Exis members are trusted leaders in their geographic areas, possessing strong track records and a deep understanding of their local markets," said Michael Kaplan, Exis Co-Chairman and Partner at Parella (Paris, France). "As the largest and most respected tenant representation firm in Spain, The Tenant's Solution is a welcome addition to our multiple top-tier firms comprising the European continent."

TTS was co-founded by Gonzalo Checa, Eusebio Caballero and Julio Iraola, all formerly of AOS Studley in Spain. TTS clients include Condé Nast, Goodyear, Atos, and Carrefour.

"TTS was established to meet the demands of clients looking for expert real advice from senior professionals with an outstanding national and international background and zero conflict of interest with other landlords or developers," said Gonzalo Checa, Partner, The Tenant's Solution. "Exis Global Tenant Representation helps us provide our clients the same knowledgeable level of service in any location where they have a need."

With offices currently based in more than 30 metropolitan areas around the world, Exis provides its members' clients with a global presence, greater insight into key geographic markets, and added strength in negotiation to assist with their national and international real estate requirements. At the same time, the organizational structure of Exis allows each member firm to maintain its independence and business agility.

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(Exis Expands, Continued)



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Exis members are currently located in key markets across North America, Europe, Asia and Australia, with several additional locations to be announced later this year.

About Exis

Exis is a global commercial real estate brokerage and advisory organization servicing thousands of clients worldwide. Exis is one of the largest global tenant representation organizations of its size and influence in the world. Dedicated to achieving the best outcome for real estate end users, Exis leverages and collaborates with member firms in key international markets to ensure clients receive the most up-to-date market data and favorable outcomes in their real estate transactions. Learn more about the benefits of partnering with an Exis member firm at www.exisglobal.com.

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